

Briefing Paper ■

Flat Screen Garage® Table

Summary

KI's table line is enhanced by the introduction of the Flat Screen Garage, a versatile table system that offers flexibility for multi-use workspaces and security for valuable equipment.

Key Customer Phrases

Flat screen monitor storage
Versatile work environment
Equipment security
Efficient use of space
Keyboard and mouse storage
Computer center
Integrated wire management system
Optimal monitor height and screen articulation
Shared leg feature
Infrared remote locking system

Why is KI offering the Flat Screen Garage table system?

The Flat Screen Garage table system promotes the most efficient use of learning space by allowing a room to flex from general instruction to a training room with the touch of a button.

Key Benefits—Flat Screen Garage

1. Versatile, efficient use of space

- Multiple-use tables allow for maximum room usage
- Keyboard and mouse store with the monitor when not in use, conserving valuable under-table space
- Rear positioning of unit allows for ample working and leg room
- Shared legs maximize user space and save money

2. Security for valuable equipment

- Monitor, mouse and keyboard all stow and lock away when not in use

3. Ease of use

- An articulating arm provides optimal height and screen angle adjustment
- A simple touch of a button raises and lowers units
- An infrared remote controls a whole room, and raises and lowers units

Competitive Offering

Bretford Connections Smartdeck	Falcon ConverTable
Wrightline LINX LCD Lift	Smart Desks FlipIt
Computer Comforts Hideaway	Spectrum Industries
Nova Trolley (lift only)	

Pricing

Pricing is available on-line under "Flat Screen Garage Table System." Note that unlike the Laptop Garage system (which can be used with any of KI's powered tables, Contract tables, and some deskings) the Flat Screen Garage uses its own table which is not available with any other system.



Flat Screen Garage Product Offering

Flat Screen Garage Table System	Table Size	Cutout(s) Size	Optional Power Up or Grommet
Single Unit Tables	30 X 36"	1-19-3/8" X 7-1/2"	Not available
	30 X 42"	1-19-3/8" X 7-1/2"	Left side of unit
	30 X 48"	1-19-3/8" X 7-1/2"	Left side of unit
	30 X 54"	1-19-3/8" X 7-1/2"	Left side of unit
Double Unit Tables	30 X 60"	2-19-3/8" X 7-1/2"	Not available
	30 X 66"	2-19-3/8" X 7-1/2"	Centered between the two units
	30 X 72"	2-19-3/8" X 7-1/2"	Centered between the two units

Packaging and Shipping

Work surfaces ship knock-down, with a cutout area ready to attach the garage unit. The Flat Screen Garage unit ships separately, assembled, with the door attached. Legs, beams, all other componentry, and accessories ship knock-down.

Sample Tables

Any of the products offered above may be ordered as a sample table. The sample table will need to be set up once it is shipped. See Assembly Instructions, also available on the PKB, to set up the table system. Sample tables requiring assembly and crating must be ordered as a "special" and will incur an upcharge for assembly time and crating, as well as additional shipping charges. Contact your CSR to order sample tables.

